

Consultant, Corporate responsibility and sustainability – Chile

Corporate Citizenship is a global management consulting firm specializing in corporate responsibility and sustainability. We have a team of 50 people in six locations around the globe. We advise companies on their strategies for responsible and sustainable business. We are one of the longest-standing specialist, global consulting firms and work with a wide range of companies from global leaders to those starting out on their corporate responsibility journeys.

We are now hiring a Consultant to join our Latam team to be based in Santiago de Chile.

Location: Santiago de Chile

Essential skills and experience

The successful candidate will have:

- Four to seven (4-7) years of experience working in a corporate responsibility or sustainability, ideally with experience in business consulting
- Enthusiasm for and experience in business development
- Bachelor's degree in related discipline
- MBA or Masters degree in a related discipline plus
- Exposure to international business

Desirable skills and experience

Please highlight your skills and experience in the following four categories:

- 1. Subject matter expertise and consulting experience
 - Developing and delivering corporate responsibility and sustainability strategies, measuring impact, reporting, engaging stakeholders, identifying community strategies and measuring results, and/or advising on responsible supply chains – either working in-house or as a consultant
 - Working with sustainability frameworks (third party or in-house) to conduct analysis, develop recommendations, and create appropriate deliverables
 - Researching, analyzing, and interpreting complex information to create findings and recommendations
- 2. Project and client management experience
 - Managing multiple projects successfully to the timeline and budget
 - Working directly with clients with minimal supervision to meet tight deadlines
 - Understanding the client's needs and outlining the approach to address those needs
 - Working with a team to develop advice and solutions
 - Managing and growing client relationships
- 3. Business development
 - Creating an approach / action plan to meet a client's needs
 - Writing winning client proposals
 - Participating in presentations to potential new clients
 - Building own network
- 4. Business skills
 - Presenting information clearly in oral and written form to a business audience



- Excellent PowerPoint skills
- Strong Word skills
- Experience with Excel
- Inquisitive and willingness to learn
- Team player

Application instructions

Please read carefully.

** You must have unrestricted right to work in Chile. We cannot sponsor work visas **

To apply send your resume and a short cover letter. Your cover letter must outline:

- Past experience that illustrates how you meet the specific job requirements.
- Why you are the best candidate for the job.
- Your salary expectations.

Please send this information to chile@corporate-citizenship.com.

APPLICATION DEADLINE: TUESDAY 10TH OCTOBER 2017

www.corporate-citizenship.com
Sustainability: Simplified