

Consultant | North America

Corporate Citizenship



ABOUT CORPORATE CITIZENSHIP

Now 20 years old, Corporate Citizenship is a mission-driven management consulting practice. We help companies thrive by doing business in a sustainable way that benefits them, the environment and society. We believe in inclusive capitalism.

Our clients are some of the largest and most influential brands in the world. We have advised 50% of the FTSE 100 companies as well as many in the Fortune 1000, along with small and medium enterprises (SMEs). Current and past international clients include: Abbott, Mars, Unilever, Best Buy, Cisco, Centrica, Del Monte, Diageo, Golden Agri, Santander, S&P Global, Nigerian Stock Exchange, and Sembcorp.

We work globally with companies through our teams in locations around the world (London, New York, Chicago, Santiago, Sao Paulo, Singapore and Melbourne), and we have undertaken projects across 45 countries.

Corporate Citizenship is part of Chime Communications, who transform businesses, brands and organisations through the power of sport, entertainment and communications by creating a lasting commercial and social impact.

*We are seeking a **Consultant** with experience in management consulting and a passion for innovative, mission driven business approaches to help grow and define the future of our North America business.*

Our candidate will join a knowledgeable, enthusiastic and growing team. This position will suit a professional with a positive, entrepreneurial way of working, enthusiasm for team collaboration and a passion for the global sustainability agenda. You must be client focused and work well on teams, with strong communication and creativity.

Job Description

This is a mid-level role in Corporate Citizenship. The Consultant will serve on a range of client and project teams – in many cases, acting as the main point of contact with the client. The Consultant will contribute significantly to client

deliverables, proposals, and thought leadership. Line management of junior staff may be part of this role.

Key responsibilities

Deliver for clients

The Consultant will serve on several client teams, in some cases acting as the day to day point of contact for the client. Responsibilities include:

- Understand and interpret client needs;
- Make clear judgements about the content and presentation of client deliverables;
- Gather data using a range of techniques;
- Develop presentations of findings and conclusions for clients with oversight from senior colleagues; and
- Demonstrate excellent project management by building and updating Gantt charts, drafting client meeting agendas, communicating next steps, and keeping team members and clients informed of progress against milestones.

Manage projects and workload

The Consultant will be the lead Project Manager on some client projects, with a chance to grow and demonstrate team leadership and management. Responsibilities include:

- Manage own workload and deliverables within each client project and overall;
- Serve as lead Project Manager for some client projects, including managing the project budget and client team; and
- Achieve utilization rate and deliver within client budgets.

Contribute to new business development and thought leadership

The Consultant will help generate new business through proposal development, networking and through leadership. Responsibilities include:

- Draft and develop proposals;
- Network to contribute to our pipeline, asking for support when needed;
- Conduct research, write blogs and articles, and deliver webinars on timely topics to drive the conversation in sustainable business; and
- Help raise Corporate Citizenship's profile by attending events and conferences.

Personal experience/ specification:

- 2-4 years of work experience, ideally in management consulting, sustainability, ESG investing, business strategy, business and human rights, futurism, human-centered design, or other relevant work at the intersection of business, society and the environment;
- A passionate and positive vision for engaging business in building a sustainable and inclusive future, given the enormity of the challenges we face;
- Strong analytical and strategic thinking, with the ability to: see how organizational systems and processes fit together; quickly understand concepts; and synthesize seemingly disparate data points into conceptual frameworks with actionable recommendations for our clients;
- Clear communication skills;
- Excellent team player;
- Organized project manager;
- Entrepreneurial, with strong commercial acumen;
- Attention to detail and operationally minded; and
- Bachelor's degree; ideally a Masters degree in sustainable business, business administration, international relations, or related field.

Terms and location:

A competitive reward package will be offered. The post is a full-time position, based in New York.